STREAMLINE OPERATIONS
OPTIMIZING OFFICE SPACE ROI

IoT starter-kit
for properties

SENSATIVE
sensative.com

3 SIMPLE STEPS TO GET STARTED

1. Measure occupancy of desks and meeting rooms

2. Visualize availability to increase usage

3. Control and manage the office remotely

Increased value: €20,000 per year

It is all about knowing

Research shows that desks are vacant 40-45% of the regular office hours. Usage might decrease even more as an effect of the pandemic when organizations learn how to operate with many employees working from home as "the new normal." This drives a growing need for flexible and efficient office spaces and accelerates the demand for flexible short-term contracts, high service level, and excellent tenant experience, driving the business from traditional long-term leases to "space-as-a-service (SPaaS)".

The average value of a fixed desk is usually between €8,000 – €10,000 per desk. Turning a fixed desk to a flexible desk with remote management can increase the occupancy rate and thus, revenue per desk.

One kit – thousands of possible solutions

Sensative provides IoT (Internet of Things) solutions that will make it easy to monitor and increase the occupancy rate in any office. With discreet sensors from Sensative, that are easily mounted by the facility manager collects the data of which desks that are occupied or available, so you can focus on managing the operations and providing excellent tenant experience.

It does not stop there. By using Sensative solutions, it is easy to scale and build your data-driven business. Based on the starter kit, it is easy and affordable to add more buildings and use cases with strong ROI.

The technology

We install the IoT connectivity net with standard protocols such as LoRaWAN, already today supported by thousands of companies and opens up for a variety of digital sensor services connected to the building. A cloud-based service gathers the sensors' data, providing an overview as well as detailed information of humidity levels and temperatures in the building.

How to get started in 30 days

Week 0: Order
Order online or contact us on https://sensative.com/contact.
Fill in documentation regarding the building and current performance

Week 1: Planning
Plan the installation.
If you need access to apartments, then make sure to start booking time & date in advance.

Week 2: Delivery
Within ten days from the order, we will ship a pre-configured starter-kit, with detailed instructions on how to get started with the IoT platform Yggio and how to mount the gateway and devices.
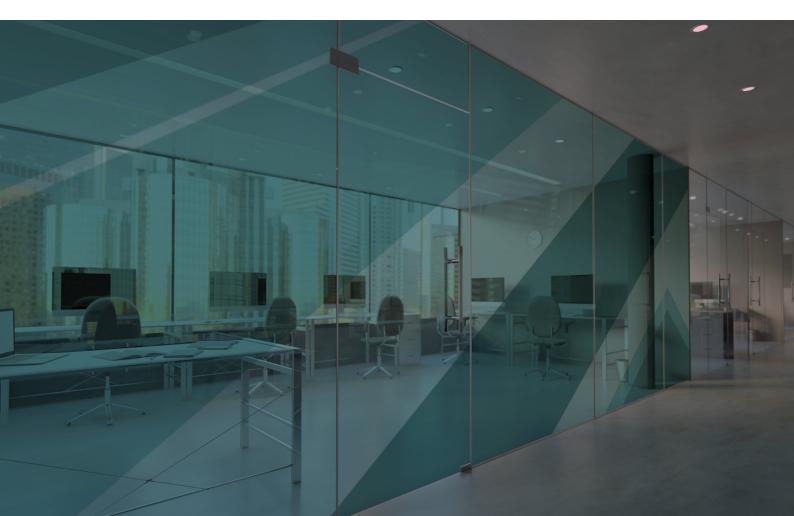
We will also schedule a 1-hour training session to go through Yggio to make sure you get a smooth start.

Week 3: Installation
For a facility manager, we expect it to take 1-2 hours to set everything up.

Follow-up:
Two months after the order, we will schedule a follow-up session to make sure everything works smoothly and prepare for the next step on your digitalization journey.

Included	Evaluation kit	Small kit	Large kit
Article number	PAC 11 009	PAC 11 010	PAC 11 011
Pre-configured LoRaWAN gateway	1 Indoor (Ethernet, 4G optional)	1 Indoor (Ethernet, 4G optional)	1 Indoor (Ethernet, 4G optional)
Pre-configured LoRaWAN devices	3 Strips Presence	15 Strips Presence	25 Strips Presence 10 Strips MS +Comfort
Type of data	Detect presence of people and objects up to 40 cm. • Desk occupancy sensor • Asset management sensor	Detect presence of people and objects up to 40 cm. • Desk occupancy sensor • Asset management sensor	Detect presence of people and objects up to 40 cm. • Desk occupancy sensor • Asset management sensor optionable (SW config) temperature humidity activity (open/close) light/lux
Visualization	Yggio Location Manager with simple to use tools, can export data in .csv format		
API	access to all functionality and data through the API, supports fastAPI (Sweden)		
Automation	create actions based on real-time data (e.g. email alert and notification)		
Online Education	1 hour	1 hour	2 hours
IoT Consultation	No	2 hours	5 hours
Installation manual (PDF)	Yes	Yes	Yes
Yggio Cloud License	6 months test license	12 months	12 months
Nr of users	5	5	5
Nr of connected devices	4	16	47
SLA	-	Standard (8-17)	Standard (8-17)

For pricing please visit our webshop or contact us here

ORDER HERE

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